# **Gianni** Spiga

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#### **SUMMARY**

Strong communicator with a Master of Science in Statistics and experience in Python and R. Experience in startup-level data science role, including querying Snowflake databases, establishing customer data platforms for A/B testing, and performing advanced time-based modeling for customer churn analysis.

#### WORK EXPERIENCE

#### ULTRAVIOLET

Data Science Intern

- Found key customer conversion strengths and weaknesses by mining web traffic data of users on a subscription-based creator platform and using non-parametric tests.
- Identified harmful factors contributing to churn rates, resulting in an improved overall UI experience and a reduction in • cancellations.
- Doubled stakeholder engagement with daily reports by integrating more comprehensive data from Snowflake and • Rockset through the Hex API.
- Improved conversion by 8% by redesigning cold outreach marketing by utilizing CRMs and CDPs such as Pipedrive, • Brevo, and Ortto to provide consistent A/B testing.

#### UC DAVIS HEALTH, DEPARTMENT OF PHYSIOLOGY AND MEMBRANE BIOLOGY Davis, CA Dec 2021 – Jun 2022

Student Assistant

- Developed a sinusoidal regression modeling system for electrophysiological data, which predicted spike times of • cardiovascular cells measured in treatment testing.
- Achieved 95% confidence intervals and inferences for the average and dispersion of spike times by using nonparametric techniques such as Kolmogorov-Smirnov and bootstrapping.
- Created new distribution visualization using Gaussian Kernel Density Estimation and smoothing for peak spike values, • resulting in more efficient analysis.

#### **UNIVERSITY PROJECTS**

#### SENTIMENT ANALYSIS OF US AIRLINE TWEETS

- Designed and implemented sentiment analysis of tweets regarding US airlines in a 4-person team using Python. •
- Classified with up to 90% accuracy comparing Transfer Learning, CNNs, multinomial regression, and SVMs. •

#### MODELING CONTRIBUTING FACTORS OF UNREPORTED CRIMES IN THE U.S.

- Cleaned and processed data from the 2020 National Crime Victim Survey independently using R/tidyverse.
- Discovered significant contributors of unreported crimes using stepwise logistic regression and non-parametric ANOVA.

### **EDUCATION**

## **UNIVERSITY OF CALIFORNIA DAVIS**

Master of Science in Statistics - Data Science Emphasis Relevant Coursework: Generalized Linear Models, Survival Analysis; Optimization, Sampling Theory of Surveys

### **UNIVERSITY OF CALIFORNIA DAVIS**

Bachelor of Science in Statistics - Data Science Emphasis Minor in Computer Science Relevant Coursework: Statistical Machine Learning, Computer Vision; Recommender Systems, Big Data Analysis

### **SKILLS & CERTIFICATIONS**

Technical Skills: R (ggplot, dplyr, tidyr), Python (numpy, pandas, Plotly, sklearn), VS Code, Jupyter Notebook, Hex, Retool, LaTeX, Markdown, SQL, Excel, Pipedrive, Brevo, Snowflake Certifications: SQL for Data Science (Coursera)

Los Angeles, CA Jun 2023 - Oct 2023

Dec 2023

Mar 2023

Davis, CA Dec 2023

Davis, CA Jun 2022